

# **JULIO BRIONES**

## **SPEAKER, FOUNDER & CEO**

### **THE BRIONES CONSULTING GROUP**

Julio, is your trusted authority for unleashing success in the dynamic world of business. With more than two decades of expertise in the homecare industry, Julio has steered numerous enterprises towards unprecedented achievements. Explore his diverse array of captivating and enlightening presentations, designed to empower your team's growth and prosperity.



#### **"THE ART OF FAILING QUICKLY"**

In a world where innovation and adaptation are paramount, Julio Briones unveils the secrets to triumph through failure in his signature speech, "The Art of Failing Quickly." Drawing from his extensive background in homecare business strategy, Julio masterfully navigates his audience through the complex terrain of goalsetting, dealing with setbacks, challenges, and tackling unanticipated obstacles that entrepreneurs inevitably face. He challenges conventional wisdom by showing how strategic failures can act as catalysts for growth and transformation, steering businesses away from stagnation and propelling them towards success.

# Unlock your path to success with Julio Briones - your partner in embracing innovation, resilience, and strategic brilliance.

## TOPICS JULIO COVERS

- **THE ART OF FAILING QUICKLY:** LEARN TO EMBRACE SETBACKS AND TURN THEM INTO OPPORTUNITIES FOR RAPID LEARNING AND IMPROVEMENT.
- **STAFF ACCOUNTABILITY METHODS:** DISCOVER STRATEGIES TO CREATE A CULTURE OF ACCOUNTABILITY WITHIN YOUR TEAM.
- **CREATING KPIs:** MASTER THE ART OF SETTING KEY PERFORMANCE INDICATORS TO MEASURE AND DRIVE SUCCESS.
- **BUILDING RESILIENCE:** DEVELOP RESILIENCE AND RISK-TAKING STRATEGIES TO THRIVE IN A DYNAMIC MARKETPLACE.
- **HOW TO AVOID HAVING YOUR BUSINESS BECOME A JOB:** TURN YOUR BUSINESS INTO A THRIVING ENTERPRISE THAT DOESN'T RELY SOLELY ON YOU.
- **STRATEGY DEVELOPMENT:** GAIN INSIGHTS INTO STRATEGIC DECISION-MAKING AND ADAPTABILITY IN UNCERTAIN TIMES.
- **RELATIONSHIP MARKETING AND BUSINESS DEVELOPMENT:** LEARN EFFECTIVE MARKETING AND BUSINESS DEVELOPMENT STRATEGIES TO GROW YOUR ENTERPRISE.
- **CAREGIVER RETENTION PRACTICES:** DISCOVER PROVEN INDUSTRY-SPECIFIC INSIGHTS FOR ATTRACTING AND RETAINING TOP TALENT.
- **TERRITORY AND DEMOGRAPHIC ANALYSIS:** HARNESS THE POWER OF DATA TO MAKE INFORMED DECISIONS ABOUT YOUR MARKET.



## BOOK JULIO BRIONES FOR YOUR NEXT TRANSFORMATIONAL EVENT

Invite Julio to deliver captivating, tailored speeches that will equip your organization for success. Whether you're a budding startup in need of guidance or an established enterprise seeking renewed growth, Julio's wisdom will inspire you to view adversity as a stepping stone to greatness.

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 LINKEDIN

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